SEPTEMBER 2022

The Hotelier **Pulse Report**

Highlights Edition 29

Welcome to the 29th edition of the Hotelier PULSE Report, where we cover the latest market trends and industry sentiments for hotels worldwide.

City Center Hotels show the Most Business Optimism for the next 12 Months

September 2022 shows a **slight dip** in the industry's overall optimism about business performance over the next 12 months. Hoteliers surveyed in August **2022** now rank business optimism 6,8 out of 10.



September February March April May June July August

Occupancy Expectations remain high for September 2022



As we approach the shoulder season, Hoteliers surveyed in August 2022 expect an average of nearly 76% occupancy for the month of September 2022.

60% of Resorts have already financially recovered to 2019 levels

Financial Recovery Forecast by Market Segment:

(1) 60% of Resorts have already recovered to 2019 levels, while 40% or expect to do so only in 2023.



50% of City Center Hotels have either **already recovered** to 2019 levels or expect to do so in 2022. Meanwhile, over 37% expect to recover in 2023, and over 12% in 2024.



Majority of Hoteliers expect Revenue to increase in 2022 vs 2021

Over 81% of Hoteliers surveyed expect revenue to increase in 2022, with **nearly 36%** expecting revenue to increase by 50% or more.

Leisure Travel confidence continues to Boom

Over 73% of Hoteliers surveyed expect International

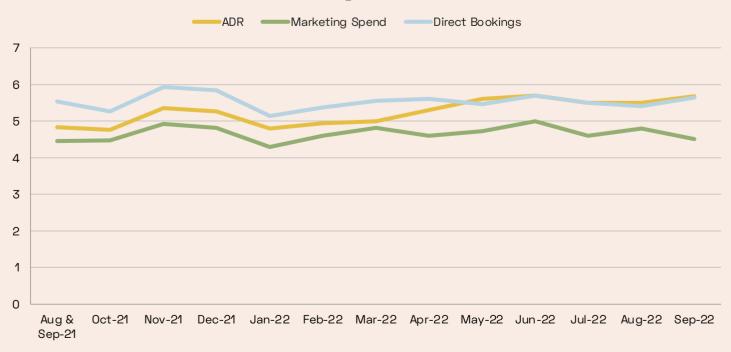
Travel to significantly contribute to hotel recovery in 2022, while 80% expect Leisure Travel to significantly impact recovery. Business Travel confidence has increased slightly, with 20% of respondents expecting Business Travel to contribute to recovery.



ADR Continues to Increase for the next 12 Months

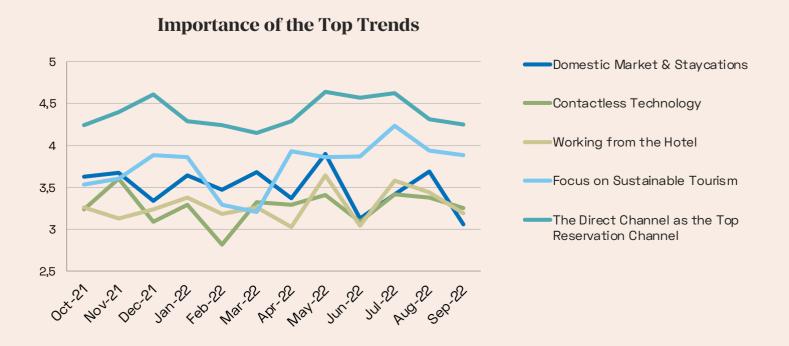
• With Autumn approaching, and, despite looming inflation concerns, Hoteliers surveyed continue to forecast that ADR

Hotel expectations



Hoteliers continue to Focus on Maintaining Direct as the Top Reservations Channel

Hoteliers surveyed in August 2022 continue to focus on upholding the direct channel as the top source of reservations.



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